



# **Target Market Determination Savings and Investment Products**

## **Business Saver**

**WAW Credit Union Co-Operative Ltd.**

ABN 48 087 651 787

Australian Financial Service Licence 247298

Australian Credit Licence 247298

# Target Market Determination – Savings and Investment Products

## S61 – Business Saver

<b>Issuer</b>	WAW Credit Union Cooperative Ltd ABN 48 087 651 787 AFSL & Australian Credit Licence 247298
<b>Date of TMD</b>	02 November 2022
<b>Target Market</b>	<ul style="list-style-type: none"> <li>• Registered Businesses or Sole Traders holding an ABN</li> <li>• Located in or associated with North East Victoria and Southern New South Wales</li> </ul> <p><b>Description of product, including key attributes</b></p> <p>S61 Business Saver, key features of this product are:</p> <ul style="list-style-type: none"> <li>• Minimum balances are not required.</li> <li>• There are no minimum transaction amounts.</li> <li>• There are no account-keeping fees.</li> <li>• Transaction and non-standard fees and charges may apply (refer to the fees and charges Schedule).</li> <li>• Funds are available at call, subject to the normal clearance period for cheques deposited.</li> <li>• Deposit interest is calculated on the daily balance in each tier and credited to the account on the last day of each month.</li> <li>• BPAY facilities, including BPAY View, available.</li> <li>• Direct debits available.</li> <li>• Internal and external online transfer available (excluding Osko/NPP payments).</li> <li>• Over-the-counter deposits available.</li> <li>• Over-the-counter withdrawals available.</li> <li>• Direct crediting to account available.</li> <li>• This account does not have access to the following facilities:             <ul style="list-style-type: none"> <li>○ Chequing facilities.</li> <li>○ Visa Debit card facilities.</li> </ul> </li> <li>• 24 hour access to account available via Phone Banking, Internet Banking and Mobile Internet Banking.</li> <li>• Any cash withdrawal is limited to a maximum of \$5,000 per day unless notice has been received 24 hours prior.</li> <li>• Fees may apply to requests for amounts in excess of \$15,000.</li> </ul> <p><b>Description of likely objectives, financial situation and needs of consumers in the target market</b></p> <p>This product is designed for registered businesses and sole traders holding an ABN, who require an online savings account which pays a competitive rate of interest on deposits over \$10,000.</p> <p><b>Classes of consumers for whom the product is unsuitable</b></p> <p>This product is unsuitable for:</p> <ul style="list-style-type: none"> <li>• Individual consumers</li> </ul>

	<ul style="list-style-type: none"> <li>• Business entities, including sole traders, who are not ABN holders and who do not hold an eligible S63 Business Transact account</li> <li>• Self-Managed Superannuation Funds</li> <li>• Clubs, societies and community groups</li> </ul> <p><b><i>Explanation of why the product is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market</i></b></p> <p>This product is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market because it provides a high-yield savings account which also offers convenient channels for online bill payments, direct debit facilities, and internal or external account transfers, for those business consumers who prefer an online or electronic account option.</p>
<p><b>Distribution Conditions</b></p>	<p><b><i>Distribution conditions</i></b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Service centres</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• ensuring that retail clients meet the eligibility requirements for the product</li> <li>• ensuring that distribution through branches by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p> <p><b><i>Why the distribution conditions and restrictions will make it more likely that the consumers who acquire the product are in the target market</i></b></p> <p>Geographic proximity of consumers and branch distribution of this product enables face-to-face assessment of the customer’s financial situation, objectives and needs by adequately trained staff members.</p>
<p><b>Review Triggers</b></p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• A significant dealing of the product to consumers outside the target market occurs;</li> <li>• A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.</li> </ul>

<b>Review Periods</b>	<b><i>Periodic review date:</i></b> 31 October 2024 <b><i>Periodic reviews:</i></b> every 2 years after the initial and each subsequent review
<b>Distribution Reporting Requirements</b>	BankWAW does not engage in third-party retail product distribution conduct in relation to this product.